



BROADWAY SACRAMENTO 2024 MEDIA KIT

BROADWAY AT MUSIC CIRCUS



BROADWAY SACRAMENTO



ABOUT BROADWAY SACRAMENTO

Broadway Sacramento is the largest nonprofit musical theatre company in California. Since establishing the summer Broadway At Music Circus series in 1951, Broadway Sacramento has grown to become the most successful performing arts organization in Northern California. Broadway At Music Circus and Broadway On Tour entertain approximately 250,000 patrons every year.

BUSINESS ADDRESS

1510 J STREET, SUITE 200
SACRAMENTO, CA 95814

PHONE

(916) 446-5880

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BROADWAYSACRAMENTO.COM

MEDIA CONTACT:

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BROADWAY AT MUSIC CIRCUS
UC DAVIS HEALTH PAVILION

2024
PLAYBILL ADVERTISING

BROADWAY SACRAMENTO

BY THE NUMBERS

250,000
COMBINED YEARLY PATRONS



92K
SUBSCRIBERS



28K
FOLLOWERS



17K
FOLLOWERS



2K
FOLLOWERS



500
FOLLOWERS

Figures above are based on Broadway On Tour and Broadway At Music Circus combined annual attendance and social media data.

Theatre patrons are educated, affluent and believe entertainment and luxuries are a necessary part of life.

- **72% FEMALE**
- **89% 35+ YEARS OLD**
- **AVERAGE AGE IS 53.8**
- **AVERAGE HOUSEHOLD INCOME \$ 162,000**
- **81% ARE COLLEGE EDUCATED**
- **38% HOLD ADVANCED DEGREES**

Our theatre audiences are active, engaged and loyal. They'll respond to your message. Additionally, your support of Broadway Sacramento, a nonprofit organization that offers the Sacramento community valuable theatre education programs, will be viewed favorably by your customers.

6-SHOW SEASON PACKAGES

7 WEEKS, ESTIMATED 100,000 IMPRESSIONS

2024

42ND STREET (1 WEEK)

THE SPONGEBOB MUSICAL (1 WEEK)

FIDDLER ON THE ROOF (1 WEEK)

SUNSET BOULEVARD (1 WEEK)

WAITRESS (1 WEEK)

JERSEY BOYS (2 WEEKS)

BROADWAY AT MUSIC CIRCUS SERIES

- Established 1951
- Performances at UC Davis Health Pavilion
- Now a comfortable, indoor, air-conditioned theatre
- Family friendly atmosphere with a large outdoor courtyard lobby
- 10,000+ season ticket buyers
- 100,000 average tickets sold each year
- The largest continually operating musical theatre-in-the-round in the country
- Formerly an open air theatre under a tent
- Professional Equity theatre
- Performances cast from New York, Los Angeles and Sacramento
- Ticket price range: \$65 - \$105

**FULL
PAGE**

5" X 8"
(no bleed)

SEASON ONLY

Interior	\$10,000
Opposite company	\$11,000
Opposite scenes	\$11,000
Inside front cover	\$13,000
Back cover	\$18,000

Premium locations
FULL PAGE ONLY

**HALF
PAGE**

5" X 3.875"
(no bleed)

SEASON ONLY

Interior - \$5,500

**QUARTER
PAGE**

5" X 1.875"
(no bleed)

SEASON ONLY

Interior - \$3,000



Kaitlyn Davis as Carole King in the Broadway At Music Circus production of BEAUTIFUL - THE CAROLE KING MUSICAL. Photo: Kevin Craft.

2024 SEASON



ART DEADLINES

42ND STREET	JUNE 11 – 16, 2024	MAY 23
THE SPONGEBOB MUSICAL	JUNE 25 – 30, 2024	
FIDDLER ON THE ROOF	JULY 9 – 14, 2024	JUNE 20
SUNSET BOULEVARD	JULY 23 – 28, 2024	
WAITRESS	AUG 6 – 11, 2024	JULY 18
JERSEY BOYS	AUG 20 – SEPT 1, 2024	

DIGITAL GUIDELINES

PREFERRED FILE FORMAT:

PDF - Adobe Acrobat

- Images should be saved in “high” or “press” resolution (300 dpi).
- Please be sure that fonts have been embedded.
- PDF files created in Illustrator, Photoshop or InDesign.

E-MAIL

- Files smaller than 33MB should be emailed to shanson@broadwaysacramento.

UPLOAD/FILE SHARING

- Send link via Dropbox or weTransfer shanson@broadwaysacramento.com

CREDIT AND PAYMENT TERMS

Payment in advance is required unless explicit payment plan is agreed to within this contract. All past due accounts will be invoiced at the beginning of each month. Overdue accounts (30 days past due) may be charged a 1.5% interest rate per month (18% annually). Broadway Sacramento will withhold publication of advertisement if more than 60 days past due.

ACTS OF GOD

In the event of flood, fire, earthquake, strike or other emergencies this contract shall be waived for the period of time, and neither Broadway Sacramento nor the Advertiser shall be liable for damages.

CIRCULATION

Advertiser is contracting with Broadway Sacramento for inclusion in performance programs (the playbill) regardless of actual audience attendance. The theatre makes the best effort to estimate circulation size based upon season schedule and recent attendance trends. Broadway Sacramento makes no guarantee to actual attendance and is not liable for circulation shortfalls. Cancellation of productions or performances will result in a pro-rated adjustment to the contract and a credit applied for future advertising contracts.

COPY AND CONTRACT REGULATIONS

Camera-ready advertisement is defined as artwork that requires no alteration by Broadway Sacramento, including resizing, editing, conversion or otherwise making additions or deletions to the ad. Broadway Sacramento reserves the right to charge for alterations to advertising at a rate up to \$50 per hour. Further, Broadway Sacramento may cancel submitted advertising that does not meet provided specifications.

If a contract is cancelled by the advertiser prior to the placement deadline, the contract may be recalculated based upon the published rate card in light of the actual insertion.

Broadway Sacramento reserves the right to revise or reject any advertisement that closely resembles the logo or promotional art for a show, or editorial matter that is deemed objectionable in appearance or subject matter or that is questionable in standard business ethics or public policy. Broadway Sacramento reserves the right to insert the word "advertisement" above any copy.

Broadway Sacramento has contractual relationships with national touring producers, theatrical licensors and sponsors that may supersede this contract. Broadway Sacramento reserves the right to cancel any advertising contracts that conflict with its best business interests.

If an error in advertising copy, size or omission occurs which is the fault of Broadway Sacramento and the advertiser notifies Broadway Sacramento of said error within two weeks of publication, Broadway Sacramento may offer a "make good" advertisement in the next available issue following disclosure of the error or may cancel charges for the portion of the advertisement rendered valueless by the error.

Broadway Sacramento cannot assume further responsibility for mistakes after one or more of the remedies listed above has been employed and the advertiser expressly agrees that a contract or insertion order shall not be invalidated by mistakes. In no event will Broadway Sacramento be liable for any costs, damages or loss (including without limitation loss of projected earnings) directly or indirectly arising from errors in advertisements or ad placement or failure to publish an advertisement or circulate all or part of an issue.

Is it agreed that the advertiser/agency will indemnify and save Broadway Sacramento harmless from and against any loss, expense or other liability resulting from any claims or suits for libel, violation of right of privacy, plagiarism, copyright infringement and any other claims or suits that may arise out of the publication of such advertisement.

Advertiser represents to Broadway Sacramento that advertiser and its agents, if any, have the full legal right to publish, in their entirety, all advertisements submitted for publication hereunder, including the use of copyrights, trademarks and likenesses, and by publishing any of such advertisements theatre will not violate the rights of any person or any federal, state, or local statutes or rules and regulations of any applicable federal, state or local authority, and advertiser agrees to indemnify Broadway Sacramento, and hold it harmless from and defend it against any losses, expenses, suits of claims (and any and all costs and claims, including without limitation, attorney's fees) which publisher may incur and which arise out of the publication by it of any such advertisements, including, without limitation of the foregoing, any claims of libel, violation of rights of privacy, plagiarism, unfair competitions of trade practices, or copyright and/or trademark infringement.

Broadway Sacramento has the right to reject or cancel any advertising which it determines does not conform to the standards of the publication.

BY SIGNING THE ATTACHED ADVERTISING INVOICE, YOU ARE AGREEING TO THE ABOVE TERMS AND CONDITIONS.

Cover: (L to R) Jeff Skowron as Gomez Addams and Sara Gettelfinger as Morticia Addams in the Broadway At Music Circus production of THE ADDAMS FAMILY at the UC Davis Health Pavilion. Photo by Kevin Graft.